

### About SnackSafely.com

### **Our Mission and Reputation**

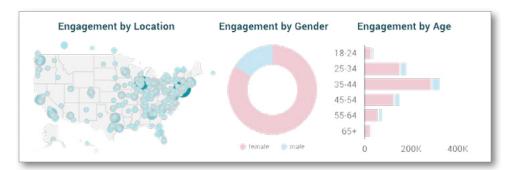
As vocal advocates for the causes, legislation, research and reforms that benefit individuals with food allergy, SnackSafely.com is one of a handful of organizations recognized, respected, and referred to by the food allergy community as well as school districts nationwide seeking to accommodate their students with food allergies.

### **Our Audience**

SnackSafely.com attracts a loyal and attentive audience comprised of these principal demographics:

- · Adults and parents of children coping with food allergies;
- Parents of children attending schools that maintain allergen restriction policies;
- School nurses, faculty, cafeteria planners and administrators responsible for accommodating children with and without food allergies;

92% of our readership is located in the United States with an additional 5% in Canada and the remainder largely from English speaking countries throughout the world.



### **Our Advertisers**

Our publications are particularly suited for the promotion of various products and services including, but not limited to:

- Food products from "traditional" manufacturers and those specializing in allergy-friendly products. *Note: Only members of the SnackSafely.com Manufacturer Partnership may advertise food products.*)
- Epinephrine auto-injectors, prefilled syringes and accessories including carriers, temperature regulators, locators, etc;
- Allergen sensing/testing devices;
- Medical alert jewelry;
- Physician practices specializing in allergy and asthma, including those offering immunotherapy;
- Nutritionists, meal planners, and advocates;
- Restaurants and eateries that accommodate food allergies;
- Camps and sports leagues;
- Publications, newsletters and blogs.

### **Our Media**

SnackSafely.com offers four principal advertising outlets with numerous opportunities for promotion:

- The SnackSafely.com Blog
- The Safe Snack Guide (and custom Guides)
- Allergence Product Screening Service
- · Weekly newsletter

# Advertising in the SnackSafely of Blog

### **Topics Addressed**

Our blog is directed toward educating the public on issues of concern to those with food allergies. Topics covered include progress toward treatment and a cure for food allergy; general news items of interest to the community; legislation; innovations in emergency epinephrine delivery; advocacy, commentary and advice regarding safety, procedures and school policies.

### Medium

The SnackSafely.com Blog is WordPress-based and hosted throughout Amazon's *AWS* cloud. Designed to be "mobile first", presentation is responsive and adaptive to all devices including mobile phones, tablets, and laptops.

All ads are hosted and served via Google's *Ad Manager* platform ensuring fast, reliable placement and rendering.

Blog articles are cross-posted to our *Facebook, Twitter, Instagram, LinkedIn,* and *Pinterest* social media properties with many also cross-posted to over 30 closed Facebook and LinkedIn discussion groups pertaining to food allergy. Our reach draws a large, nationwide audience with diverse needs and views.



### **Ad Sizes and Placements**

The SnackSafely.com Blog provides four options for ad placement and promotion:

*Lead Banner Ad* – The premier placement is runof-site, top-of-page, and resizes according to the viewport. Reserved for one advertiser.

Sizing: 728x90, 468x60, 320x50

**Lead Context Ad** – This placement is also run-of-site and appears at the top of the sidebar on large viewports or in the context of the article for smaller viewports. Reserved for one advertiser. *Sizing: 300x250* 



**Post Context Ad** – Ad slots appear within the context of each article on average every three to six paragraphs. All advertisers' creatives rotate amongst all post context ad slots. *Sizing: 300x250* 

**Sponsored Post** – Advertiser sponsored post appearing within the day-to-day stream of articles. Provides a long-form opportunity for advertising; may contain any combination of text, graphics and video; and is cross-posted to all social media properties as well as our newsletter.

### Advertising in the Safe Snack Solution

### About the Guide

The Safe Snack Guide is SnackSafely.com's catalog of peanut, tree nut and Top-8 allergen-free foods, the only national publication used by thousands of schools and tens of thousands of parents nationwide to help keep these allergens out of the classroom and the home.

Arranged in over 40 categories including *snacks*, *breakfast cereals*, *baby and toddler food*, *baking mixes*, *granola*, *peanut butter alternatives and spreads*, and *prepared foods* among many others, the Guide is updated every 4-6 weeks and is time stamped with an expiration date to ensure consumers return to download a fresh copy.

#### Medium

The Guide is distributed as a fully interactive PDF file downloaded from the SnackSafely.com website that can be viewed on the consumer's device or printed locally. When a product entry is clicked, the corresponding *Allergence* product page is launched providing detailed consumer and allergen processing information. All ads are clickable to a URL of choice by the advertiser.

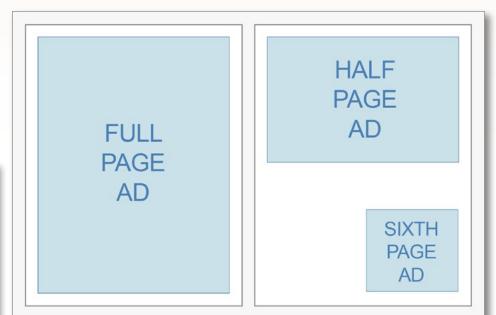




### Ad Sizes and Placement

The Safe Snack Guide provides 3 size options for ads. The Guide is arranged to ensure *Full-page* ads appear first, followed by *half-page* ads, then *sixth-page* ads, then product entries.

Size:	Dimensions:	
Full Page	7.5" x 10"	2250 x 3000 @ 300dpi
Half Page	7.5" x 4.9"	2250 x 1470 @ 300dpi
Sixth Page	3.6" x 3.2"	1080 x 960 @ 300dpi



# Advertising in allergence Service Product Screening

### **About Allergence**

Allergence is a web-based interactive product screening service providing detailed allergen, ingredient, certification and consumer information for each partner product. Each Safe Snack Guide product listing is cross-linked to its corresponding Allergence page providing tight integration between the two publications.

#### **Featured Partner Status**

All SnackSafely.com Manufacturer Partnership members receive complimentary Allergence product pages. Partners may choose to upgrade to *Featured Partner* status which includes a dedicated Manufacturer page and active links to their website, store finder and Amazon product pages in addition to ads that display on their pages and rotate in Allergence.

### Non-Profit Amazon Tie-In

SnackSafely.com is an Amazon affiliate that donates 100% of proceeds for products ordered via Allergence to *End Allergies Together*, a non-profit devoted to funding research into therapies and a



cure for food allergy. Our tie-in with EAT provides an additional inducement for our readers to purchase partner products at no cost to the partner.

2019 Allergence Metrics				
04,014	Website Referrals	132,845		
11,319	Amazon Referrals	26,107		
122	Products Featured	2,131		
	11,319	11,319 Amazon Referrals		



### **Other Promotion Options**

### Weekly Newsletter Ad

We distribute a weekly newsletter to over 15,000 subscribers with updates from our blog, the Safe Snack Guide, Allergence, and our partner manufacturers.

Each newsletter provides space for one or two ads of varying size and can be purchased in single or multiple quantities depending upon availability.

Sizing: 300x250, 300x600

### **Custom Campaigns**

We are happy to design a custom campaign utilizing a combination of blog, Safe Snack Guide, Allergence, and social media placements that together provide exceptionally deep and wide ex-

posure to our readership. We can also incorporate your contest, giveaway, sample sign-up or other external promotional opportunity as well as serve as a vehicle for your press release to the food allergy community.

For more information and pricing: email us: *ads@snacksafely.com* or *call: (347) 915-4777* 

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Update on Progress of Emergency Epinephrine Nasal Spray Based on an update by the company developing the product, emergency epinephrine delivered via nasal spray as an alternative to traditional auto-injectors may soon be an option. The





### Performance Reporting

### **Weekly Performance Reports**

All ad campaigns include detailed performance reports delivered each Monday morning characterizing the campaign's performance for the week before.

Using the metrics provided in our reports, advertisers can finetune their messaging by periodically updating their creatives and comparing the performance to prior iterations.

Monthly summary reports including metrics for ads appearing in the Safe Snack Guide and our newsletter are generated by *Google Data Studio* detailing the number of downloads, impressions, ad clicks and Allergence referrals.

#### SnackSafely.com Jan 1, 2019 - Jan 31, 2019 **Strictly Confidential Referrals to Your Website and Amazon Pages** Advertising Summary As a Featured manufacturer, your company garners referrals to As an advertiser, your company garners website referrals from your website and your Amazon product pages from interested interested readers that click on your ads that circulate in our readers that click on your entries in our publications. publications. Clicks Impressions Your Website Home Page 7 Online Ads 226 283.888 Your Website Product Pages 157 Safe Snack Guide Ads 69 Your Website Store Finder 17 Newsletter Ads 0 Your Amazon Product Pages 101 Note: For detailed online ad performance metrics including the **Total Referrals** 282 number of impressions and clicks for each specific creative, please refer to your weekly Online Ad Report. Total number of times we referred readers to your site

#### SnackSafely.com Audience Summary

